



US Army Corps  
of Engineers



## Tips for Successful Consultation Meetings

### *Before a meeting*

- \* talk early; talk often
- \* consult your Tribal Liaison
- \* know your Tribal contacts
- \* plan meeting with Tribal input
- \* provide project info beforehand

### *During a meeting*

- \* listen more than you talk
- \* don't interrupt
- \* respect elders
- \* don't be defensive; don't argue
- \* expect changes to agenda
- \* partake of/offer snacks, coffee
- \* small gifts (ie, castle pins) OK

## More Consultation Tips

### *After a meeting*

- \* don't rush off; stay and talk
- \* share a meal
- \* send out draft meeting notes
- \* follow up with a phone call
- \* collaboratively plan next step



## The Six USACE Tribal Policy Principles

- \* recognition of sovereignty
- \* gov't to gov't relationships
- \* consultation before decisions
- \* trust responsibility
- \* protect cultural/natural resources when possible
- \* promote economic capacity